



Dipl. -Wirt. -Inf. Timo Götte
S/4HANA Consulting & SAP Management



SAP® Partner
Open Ecosystem

S4-Experts.com

S/4HANA Consulting & SAP Management

The projects are listed in detail in the German profile. Details can be explained in a personal conversation.

Quick Skill Overview

- SAP consulting since 2004, management since 2010 & S/4HANA since 2017
- Functional, technical & strategical S/4HANA consultant and project manager
- Production & logistics (PP & MM) inclusive module & subsystem interfaces
- Experience within cross-module overall SAP scenarios including controlling
- Understanding of cross-system solutions and SAP program architectures
- Introductions, rollouts, optimizations, updates, merger and harmonization
- Master data mass maintenance, migration validation and table analysis
- Own solutions regarding project management, data quality & customizing
- English and intercultural experiences; mostly in EMEA, Asia and America
- Access to many products as project accelerators incl. the digital PM Guide
- All standard processes in SAP S/4HANA and the cloud solutions as demos
- Service models, partners and market transparency (Software and Services)

Project Accelerators and SAP Product Demos

Many years of experience have led to the fact that various activities have already been prepared and optimized. Trainings, workshops, data validation, customizing and project organization are repeated. The wheel does not have to be reinvented over and over again! You should improve it iteratively.

- Demos & Videos: S/4HANA, MDG, Enable Now, Solution Manager incl. Focus Build & Run
- Cloud Demos & Videos: SAP Fieldglass, SAP Ariba, SAP Hybris, Concur & SuccessFactors
- SAP Accelerators: Activate, Jam, Repositories, Diagrams, Roadmaps, Best Practices etc.
- S4-Experts Tools: Data Validation & IMG Guidelines, Project Management Tool & Content

Author of various SAP S/4HANA Publications

Researching information and writing about SAP topics provides the key for thinking outside the box. Sometimes it is already a great advantage to know that there are products within the SAP community or where to find solutions.

- Current SAP Write Paper and SAP Books can be found on [S4-Experts.com/sap-publications](https://www.s4-experts.com/sap-publications)
- Publisher, Editor and Author of the SAP Online S/4HANA Magazine on [S4-Experts.com](https://www.s4-experts.com)

Main Certification Trainings

Experience helps identifying what is relevant and knowing how it works. Training serves to know why something works and to understand what the bigger picture looks like. Essential reasons why Mr. Götte continues to educate himself. Review his certificates on [S4-Experts.com/Timo-Goette](https://www.s4-experts.com/Timo-Goette)

- Various Coaching Sessions (2024), Principal Executive & S/4HANA Deep Dive
- SAP Academy (2021): Certified SAP S/4HANA Project Leader or Manager
- SAP Academy (2019): Certified SAP S/4HANA Architect and Consultant
- Siemens Academy (2010): Certified Project Manager (PMI PMBOK)
- SAP Academy (2008): Certified SAP SCM Consultant (MM & PP)



Certification Trainings in Detail

Soft Skills and Leadership Programs

- Several principal executive coachings (employee development, rhetoric, NLP, charisma etc.)
- SAP manager training via Federal-Mogul Talent Management (manager & leadership skills)
- Senior training at the Jansen academy (mentoring, conflict management, workshops etc.)
- Siemens specialist trainee program (self-assertion, presentation techniques etc.)

SAP Management Certificates: Project management, test management, S/4HANA project management with "SAP activate" and "focused build", SAP merger and harmonization (company integration), information security, data protection, Excel, risk management, human resource management, ITIL & IT service management.

SAP S/4 HANA Certificates: S/4HANA certification training for the implementation of all modules and their integration. Certifications/courses in-depth about S/4HANA Procurement, Manufacturing, Solution Manager, Enable Now, Migration Cockpit, Ariba, Fieldglass and HANA.

SAP Suite Certificates: ERP & SCM consultant certification (production & logistics) plus certificates regarding ERP system overview, APO overview, MES overview, CRM overview, BI/BW overview, ABAP OO training and PP/MM specialization.

Project Execution and Partnerships

The project was not only carried out together with the SAP SE. Mr. Götte was also able to gain experience with strategy consultancies (Deloitte GmbH), additional SAP product providers (SNP SE) and various consulting firms (Atos SE). SAP Partner: Timo Götte is a C-User, U-User, S-User and SAP SecurID holder as well as SAP certified (0210008086). Furthermore, he has access to many SAP products and S/4HANA project accelerators.

IT and Business Studies

- TU Carolo-Wilhelmina, Braunschweig, Diploma in Business Informatics
- Principal Subjects: Production, Logistics and Information Systems (ERP)
- Study Paper SAP SCM APO & Diploma Thesis PPS/MES Development

Professional and Business Liability Insurance

- Prof./Pecuniary Loss Liability Insurance: €1.5 Million
- Hiscox Business Liability Insurance: €3,000,000
- Own Damage and Legal Protection Insurance
- Insurance Policy Number.: HV.DSC6695650

SAP S/4HANA Community Associate

Benefits and results are derivation of trends, SAP market knowledge and networking. The most effective way to network is to be a good contact yourself. Mr. Götte is the founder and operator of S4-Experts. He is also active in S/4HANA forums, in the SAP People Community and social network groups. For example, he is the founder of the Xing groups "S/4 HANA Logistics", "SAP Project Manager", "SAP Managers and Executives" and Moderator of the group "SAP Consultants". One of the largest groups within the industry (18,000 posts & 6,200 members).

Project History and Sector Experience

Mr. Götte is the founder and owner of S4-Experts. He has been working in the production and logistics environment since 2004. Here he took on different roles: Software Developer, Consultant, Test Manager, Project Manager, Program Manager, Team Leader and Manager. Always with a focus on production, purchasing, warehousing, logistics and supply chain management. He knows not only his core modules S/4HANA Manufacturing & Procurement, but was able to gain comprehensive experience. This includes experience in (almost) all modules, BASIS, interfaces, software development (ABAP OO) and quality management (GRC, audits, GxP, SOX & CoBit). Insights into the supplementation of production planning (SAP APO), production control (MES & machine integration) and procurement (SCM ICH, SAP Ariba or SAP Fieldglass) complete his profile. His experiences allow him to look at topics from different perspectives and to think in an overarching context. Industry experience was gained esp. in the automotive/mechanical engineering (IS-Automotive) including the supplier industry, in trade (IS-Retail) and the regulated health care sector (IS-Healthcare/IS-Life Sciences).

His experience helps to know exactly what is relevant and works. He supplements this with regular trainings in order to understand why something works and to classify topics in a larger context. The development of S4-Experts and the activities within the SAP community also help to broaden his horizon. Knowing that there are additional products or solutions within the SAP community can be a decisive advantage. The visible result is all the content on S4-Experts. Additional knowledge and insights can be used as needed. Mr. Götte comes to the project with solutions and does not reinvent the wheel every time. This includes his internal solution database as well as content that is used in the project and optimizes processes, trainings, workshops and procedures.

- SAP Plug-ins (SNP Schneider-Neureither & Partner SE)
- Automotive (Huf Hülsbeck & Fürst GmbH & Co. KG)
- Measurement & Control Technology (Jumo GmbH)
- Medical Technology (Siemens Healthcare GmbH)
- Pharmaceutical/Biotechnology (Octapharma AG)
- Commercial Vehicles (John Deere Corporation)
- Automotive Supplier (Schaeffler AG & Co. KG)
- Commercial Vehicles (MAN Truck & Bus AG)
- Medical Technology/Optics (Carl Zeiss AG)
- Public Sector/Federal Office (Bundeswehr)
- Software (SAP Deutschland SE & Co. KG)
- Drive/Automation Technology (Lenze SE)
- IT and Business Consulting (ATOS SE)
- Big Four Consultancy (Deloitte GmbH)
- Chemistry/Metal (Chemetall/BASF SE)
- Automotive Industry (Volkswagen AG)
- Steel Industry (Salzgitter AG/GESIS)
- Automotive Supplier (Tenneco Inc.)
- Business Consulting (Siemens AG)
- Production Consulting (IAP GmbH)
- Energy/Cable (NKT Group GmbH)
- Aviation (Collins Aerospace)
- Retail (Edeka AG & Co. KG)
- Life Sciences (Eprexia)
- Software (SAP SE)

Experiences in Keywords

- **Logistics (MM):**
 - Purchasing (MM-PUR): Sourcing & procurement (S&P), procure-to-pay (P2P), limit orders, service procurement (MM-SRV), subcontracting incl. cockpit and monitor, intercompany, consignment, drop shipping, request for quotation (RFQ) incl. price comparison list, invoicing plans, manufacturing parts (HTN), variant procurement (VC), returns including replacement delivery/credit memo, release workflows, supplier evaluation, scheduling agreements, value and quantity contracts, confirmation control, reminders, usual master data incl. the new business partner & batch management etc.
 - Inventory Management (MM-IM): Stock taking, stock transfer, goods movements, batch where-used lists and material documents, extended warehouse management system integration (MM-IM with EWM) etc.
 - Invoice Verification (MM-IV): IV plus evaluated receipt settlement (ERS), consignment invoice posting, invoicing plan settlement etc.
 - MM-CBP, MM-IS, MM-EDI & MM-FT plus material coverage monitor (MDM) & MRP
- **Production (PP):** Plan-to-produce (PTP), demand-to-delivery (D2D), program planning, demand management (DM), production planning and detailed scheduling (PP/DS), material requirements planning (PP-MRP), capacity planning (PP-CRP), shop floor control (SFC), manufacturing (MFG) mass maintenance & automation, availability check (ATP), PP & APO master data plus dummy assemblies, batch and serial numbers, classification, just in sequence/time, info system etc.
 - Production Strategies: Make-to-stock (M2S), make-to-order (M2O), make-to-delivery (M2D), forecast-to-stock (F2S), configure-to-order (C2O), assemble-to-order (A2O), joint production (co-production), assembly production (ATO), KANBAN, variant production (VC), subcontracting, production re delivery schedules (FTS), dismantling, reworking, repair, external operation processing, foreign work (production outsourcing) etc.
 - PP-EWM: Advanced production integration & EWM production control via RF scanner/GUI
 - PP-CO: Product cost planning, standard price update, cost object accounting, internal orders, period-end closing, WIP & overhead calculation, production order settlement etc.
 - PP Miscellaneous: Integration with MM, PP QM and SD, SOP, PP-PI, OCM, ECM, gATP, aATP, REM, PDS, iPPE, FDA GxP Treorbis etc.
- **Project Management:** Project Manager, Test Manager, Cutover Manager, S/4HANA German Site Representative (SPOC), SAP Coordinator, Portfolio and Program Manager, Rollout Manager etc.
 - Project Methodology: Agile and classic projects, SAP best practices, blueprinting, MVP segmentation, business process modeling (BPMN), template development/validation, feasibility studies, workshops, conception, prototyping, specification, decision paper preparation (Stakeholder), UATs, cutover, change management, training strategy development (lessons, Enable Now demos and documentation) hyper care etc.
 - Project Documentation, Organization & Tools: WRICEF, BPML, SAP Solution Manager (SolMan Focused Build, ChaRM, Tests, Process and Solution Documentation), MS Teams, MS SharePoint, org. charts, training/test/project/cutover plans, project/test reports etc.
 - Project Types: New S/4HANA setups (Greenfield & Bluefield), landscape transformation, S/4HANA rollouts, carve-outs, post-merger integration, M&A, outsourcing via several SAP delivery models (onshore, offshore & nearshore), updates, merger, plant and company integrations, warehouse logistics and factory layout reengineering regarding spin-out of a product range etc.



- **Business Architect:** Overall process understanding including accounting. Strategic and multi-perspective way of thinking. Not a specialist in all modules!
 - EWM: Inbound delivery, handling unit management (HUM), advanced production integration, production material requirements (PMR), production supply areas (PSA), staging, replenishment, Kanban, resources, RF apps, warehouse monitor, inventory, warehouse layout, stock transfer, scrapping, outbound deliveries, mass maintenance etc.
 - MES: ShopFloor systems, e. g. manufacturing execution systems, machine integration, machine data acquisition, system integration, human-machine interfaces (ME, MII, MMS, HMI or MMI), KPI reporting/tracking, BDE, M2M, MDE, JIT/JIS, QMS, SCADA, SPS, OEE, ILVS, PlantStar, Hydra, WorkSense, Linelogix, various in-house developments etc.
 - SCM: APO (gATP, PP/DS, CIF, transaction & master data), ICH (VMI) & EWM (see above)
 - Products: SAP Suite (Fieldglass, Ariba etc.) & SAP supplier products (Plug-ins & Add-ons)
 - Industry Solutions: IS-Healthcare, IS-Retail, IS-Automotive & IS- Mill Products
 - Business Processes: Experience in several business areas and modules.
 - SD: Usual order-to-cash process and master data plus make-to-order (MTO), configure-to-order (CTO), make-to-delivery (MTD) EWM pick, pack & ship (EWM), intercompany (IC), third-party order & delivery (MM-SD), request offer process, batch info cockpit, delivery schedules, BP, sales info system (SIS) etc.
 - CO: Cost object accounting, material costing for various orders (subcontracting, variant & co-production), product cost planning, standard price updates and period-end closing (order settlement, variance, WIP & overhead costs calculation).
 - PM: Master data, notifications, orders, maintenance plans & cost analysis
 - QM: Quality assurance planning and execution in procurement and production plus quality reports, quality certificates, batch management, classification etc.
- **IT Architect:** More than 20 years of IT experience, but ultimately not a developer and only a consultant who has already done quite a bit. His understanding of complete business scenarios, cross-system architectures and his multi-perspective way of thinking are advantageous. He takes on the requirement elicitation, functional specification, development coordination up to the technical specification (RICEFW) of frontend (Fiori UI/UX Mockup) and backend developments (ABAP OO, SQL & Java), interfaces (RFCs, ALE, iDocs, EDI, LSMW, batch input, BDC, BAPIs etc.), enhancements (BADIs, user & customer exits, function modules, classes, objects etc.), forms (SAPscript) and workflows (BTP Workflow Management, classic & flexible WF). Details: Industrial Internet of Things (IoT or IIoT), REST, HTTP, HTML, JSON, XML, FTP, Seeburger, NetWeaver (PI, PO & XI), KepServer, PLC, oData, TCP/IP, RFC, Query, SAPUI5, OPC UA, SmartForms, SAP, Debugging, Labels, Forms, QR Codes, Barcodes, RFID, Classification (CA -CL), message determination (NACE), BASIS, GRC etc.
- **Management Consulting:** Trusted Staffing Advisor, Steering and Managing Consultant, Strategy Consultants, Board Consultants etc. Timo Götte has already worked with the top management in medium-sized companies and is interested in the strategic further development of companies. Due to the wide range of experiences and personal characteristics, he likes to think in a complex and multi-perspective manner. You will get well-informed decision recommendations. His strength lies in finding solutions.



Efficient and Optimized Service Models

Preparation and a well-thought-out knowledge management system distinguish Mr. Götte's consulting services from those of competitors. New insights are systematically integrated into service models to optimize future projects. Here are some samples, while the full range can be found in the store.



- **Optimization of Project Management:** The digital guide consolidates project management experiences from numerous SAP projects to provide structured knowledge, templates, free and paid project accelerators, and software readily accessible.
- **Optimization of Project Implementation:** Ready-made solutions for training, challenges, data validation, configuration, and a hub with thousands of tutorials.
- **Optimization of Product Selection:** Strategic decisions have been well-prepared through setup of all best practice processes for all SAP products (S/4HANA & cloud solutions) as demos, along with an overview of third-party solutions (SAP addons, additional software, and subsystems).



- **Outsourcing Establishment:** Benefit from years of experience and our network. Single/multi-sourcing, nearshore, offshore, and/or local, to ideally combine technical, pricing, and language requirements. We develop a service model that is enjoyable and fits.
- **Managed Outsourcing:** Coaching of offshore managers regarding service level agreements, requirements recording, conception and specification of solutions, implementation coordination, quality assurance and solution presentation. In the continuous documentation from the requirement, through implementation, testing to training, Mr. Götte knows the usual guidelines (e.g. GXP of the FDA), document templates and sometimes uses ready-made content.



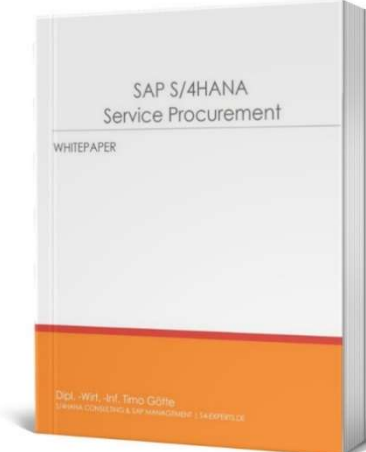
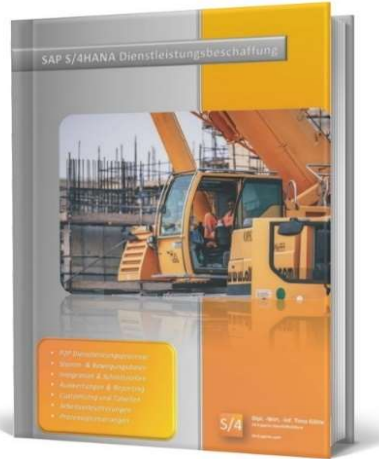
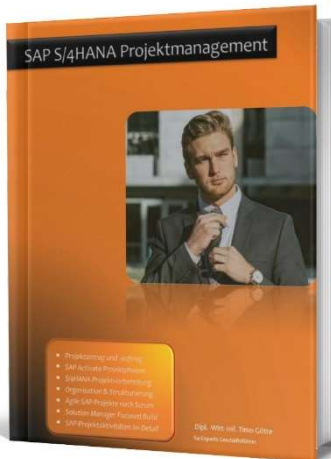
Mr. Götte has the talent to develop solutions that are so good that they are fun. Be it SAP system features, program specifications, communication strategies, workflows or strategic company developments.

S4-Experts Leads to further Unique Selling Points:

- Overview of standard-based software and systems
- Network of specialists and the SAP consulting elite
- Reduction in costs via standardized service models
- Budget optimization via partners & contract expertise

Knowledge Management

As an SAP S/4HANA book author, academy owner, magazine editor and social network blogger, Mr. Götte keeps his knowledge up to date. Documenting knowledge, structuring information and reflecting on experiences also improves its reusability and iterative optimization.



Product & Service Market Transparency

Through cooperation models, we master the balancing act of specialization, an eye for the big picture and market transparency (software, subsystems and services). We bring together the top performers across companies and also have an outstanding overview of third-party offers beyond our store. Through our commission-free personnel & product placement, independence & outstanding market transparency, we can simultaneously meet your budget, quality and individualization requirements.



S4-Experts/Mr. Götte is neither directly nor indirectly related with SAP SE or one of its affiliates. However, he partner in the SAP PartnerEdge Open Ecosystem. Due to the direct collaboration with SAP SE, Mr. Götte not only has a certification number (0210008086), but also a P-User, S-User, C- user, an SAP SecurID and access to various SAP systems/products . Please also follow the contributions of Timo Götte/ [S4-Experts](#) in the SAP Community "SAP People" or other social networks.

Professional and business liability insurance
Business liability insurance: €3,000,000
Financial loss liability insurance: €1,500,000
Own damage & legal protection insurance
Insurance policy number: HV.DSC6695650



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| Court | Hanover |